

# The Exterminator



Leading the way in global pest control

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## PestEx 2017 Review



Above: Maurice the mouse – PelGar’s PestEx giveaway.  
Right: The re-styled PelGar stand at PestEx 2017.

**PestEx 2017, the UK’s premier pest control event was held at the end of March at London’s Excel Centre. PelGar took up prime position (opposite the ever popular coffee lounge) for the BPCA’s bi-annual event. With record visitor numbers and the biggest show to date, what was it that encouraged visitors to the PelGar stand?**

“We have several prime objectives for a show like PestEx,” comments Vincent Russo, PelGar’s European business manager. “Firstly, as we do not sell directly to pest controllers, we are here to support our distributors, to give them the most up-to-date technical information and to help anyone out there to get the most out of our products. As a key player in the global pesticide market we also take this opportunity to meet up with our distributors who come from far and

wide, including those from Europe, the Middle-East and Africa. Finally, we are always on the lookout for new opportunities, to meet potential new customers and to seek out the next strategic partnership that will help us bring new and innovative products to the market.”

With the top team at PelGar all attending the show, visitors could gain all the information and assistance needed, and a lucky few hundred took home a novelty critter that at least will not be chewing the electrical cables too soon!

### Future events

PelGar will be attending the following events in 2017: FAOPMA, Parasitec, PestWorld and PestTech... to name but a few. More details to follow.



## Church Farm Training Centre – a sneak preview of what’s to come

**The name Church Farm has long been associated with excellence in training for the pest control professional.**

PelGar has worked closely with this facility for many years and has now been at the helm for 12 months driving forward its development to ensure the facility remains at the forefront of technical and practical training for the PCO.

Next month PEST magazine will be visiting Church Farm to fill you in on what has changed, what is new and what is still to come in the future.



## Outdoor use of rodenticides... is it allowed?

One question that seems to come up time and time again is about the outdoor use of toxic baits. For years we have been used to 'indoors and outdoors use', it was then all change to 'in and around buildings', somewhat open for interpretation but exactly where are we now?

In black and white 'In and around buildings, in open areas, waste dumps and in sewers'. Now this is not necessarily the story for everyone, and there are bound to be packs out there in the market still bearing the old label wording. As far as PelGar products are concerned all Roban and Rodex products labelled for professional use are licenced for the above extended use pattern (with the exception of the pellet formulations which should not be used in sewers). Single feed baits such as PelGar's Vertox (brodifacoum) baits are still restricted to use in and around buildings and in sewers.

This extended use patterns allows for the baiting of waste dumps or parks for example when deemed appropriate and after a full environmental risk assessment has been carried out. Considerations should always be given to the use of non-toxic methods first, followed by the least toxic alternatives.

For any more details or a copy of our up-to-date labels please email [info@pelgar.co.uk](mailto:info@pelgar.co.uk) or call us on 01420 80744.

*Right: Rats feeding from bins in and around public parks can pose a public health risk.*



## Product Focus Pasta bait

**WHAT?** A highly palatable, extremely attractive paste bait manufactured from soft lard, unique to PelGar's formulation, adding to the products natural appeal to both rats and mice. The lard is blended with high quality culinary grade wheat flour and chopped grain. This combination, with the addition of synthetic peanut flavourings, makes for what is arguably the UK's leading paste bait.

**WHO?** Roban (difenacoum), Rodex (bromadiolone) and Vertox (brodifacoum) are all licensed for professional use in the UK. Pasta bait is easy to measure and apply – and achieves fantastic results.

**HOW?** Pasta 't-bags' can be easily pinned in place or secured inside bait stations while Roban

and Vertox Pasta are also available in mastic tubes for easy spot placement.

**WHERE?** Place pasta bait where there are signs of rodent activity. Roban and Rodex Pasta can be used in and around buildings, in open areas, waste dumps and in sewers. Always ensure the bait is well protected from non-target animals and children.

**WHEN?** Pasta bait is ideal in all situations but especially when bait-take from other baits is unsatisfactory or when rodents must be tempted away from other food sources.

